

#### Frozen Poultry (WC):

#### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

#### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for June 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 650\2,380

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	18%	15%	13 Days	\$71.00								21 KT	\$1,491
Sea-Land	14%	14%	13 Days	\$1,700 <sup>1</sup>									\$1,700
Maersk	13%	9%	19 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>								\$1,720
COSCO	9%	8%	19 Days⁴	\$71.00								21 KT	\$1,491
APL	6%	12%	14 Days	\$78.00								21 KT	\$1,638
Yang Ming	6%	8%	16 Days	\$78.00								21 KT	\$1,638
NYK Line	6%	5%	15 Days										
Cho Yang	6%	5%	14 Days	\$1,700 <sup>1</sup>									\$1,700
P&O Nedlloyd	6%	5%	15 Days	\$71.00								21 KT	\$1,491
Evergreen	4%	8%	16 Days	\$71.00								21 KT	\$1,491
Hyundai	4%	4%	14 Days	\$71.00								21 KT	\$1,491
OOCL	3%	2%	15 Days										
K Line	3%	2%	16 Days	\$88.00								21 KT	\$1,848
Mitsui OSK	2%	4%	14 Days	\$71.00								21 KT	\$1,491

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 44\72

111011111   1 1111   1 1111								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	46%	41%	12 Days	\$73.00								21 KT	\$1,533
Maersk	41%	31%	15 Days										
Mitsui OSK	6%	13%	12 Days	\$73.00									\$1,533
Evergreen	4%	5%	18 Days	\$73.00								21 KT	\$1,533
NYK Line	4%	1%	14 Days	\$73.00									\$1,533
Sea-Land	0%	3%	12 Days	\$1,700 <sup>1</sup>			5%						\$1,785

<sup>1</sup> Rate is per container

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 29\78

Worth Tear. 2500		Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	35%	23%	18 Days	\$94.00								24 KT	\$2,256
Hanjin	18%	34%	17 Days	\$104.00			10%					21 KT	\$2,402
Sea-Land	14%	5%	17 Days	\$2,150			10%						\$2,365
APL	7%	6%	21 Days	\$94.00			10%					21 KT	\$2,171
Mitsui OSK	4%	5%	21 Days	\$1,340			10%						\$1,916
Maersk	4%	1%	19 Days	\$2,2001	\$20 <sup>1</sup>		10%						\$2,420
NYK Line	4%	1%	21 Days	\$94.00			10%					21 KT	\$2,171
P&O Nedlloyd	0%	5%	19 Days	\$94.00			10%						\$2,171
OOCL	0%	5%	21 Days	\$134.00			10%					21 KT	\$3,095

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 136\483

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	30%	25%	10 Days										
APL	23%	29%	12 Days	\$74.00			43%					21 KT	\$2,222
COSCO	15%	12%	10 Days										
Hanjin	13%	15%	9 Days	\$67.00			43%					21 KT	\$2,012
Evergreen	6%	7%	10 Days	\$67.00			43%					21 KT	\$2,012
Yang Ming	5%	4%	10 Days										
Maersk	4%	3%	10 Days	\$1,600 <sup>1</sup>	\$20 <sup>1</sup>		43%						\$2,308
Sea-Land	1%	2%	10 Days	\$2,0001			43%						\$2,860
Hyundai	1%	1%	11 Days	\$4,2271									\$4,227
Mitsui OSK	1%	1%	11 Days	\$67.00								21 KT	\$1,407
P&O Nedlloyd	1%	0%	12 Days	\$67.00			43%						\$2,012

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 3\18

,					Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Hyundai	33%	46%	15 Days	\$169.00								21 KT	\$3,549	
COSCO	33%	34%		\$169.00								21 KT	\$3,549	
Hanjin	33%	6%	20 Days	\$176.00								21 KT	\$3,696	
NYK Line	1%	0%	16 Days 4	\$169.00								21 KT	\$3,549	
Maersk	0%	11%	13 Days	\$2,2001	\$20 <sup>1</sup>								\$2,220	

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: \547

Wollding Car. 1947		Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	59%	15%	10 Days										
Mitsui OSK	24%	6%	12 Days	\$67.00								21 KT	\$1,407
Maersk	7%	9%	10 Days	\$1,600 <sup>1</sup>	\$20		43%						\$2,308
NYK Line	7%	7%	10 Days	\$67.00			43%					21 KT	\$2,012
APL	3%	5%	10 Days	\$74.00			43%					21 KT	\$2,222
Evergreen	0%	19%	10 Days										
Sea-Land	0%	14%	10 Days <sup>3</sup>	\$2,000 <sup>1</sup>			43%						\$2,860
Hanjin	0%	14%	2 Days	\$67.00			43%					21 KT	\$2,012
Hyundai	0%	6%	11 Days	\$4,2271									\$4,227

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 1,102\3,443

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	23%	22%	14 Days	\$71.00								21 KT	\$1,491
Hanjin	22%	20%	13 Days	\$71.00								21 KT	\$1,491
Maersk	11%	8%	19 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>								\$1,720
COSCO	9%	8%	19 Days⁴	\$71.00								21 KT	\$1,491
Evergreen	8%	10%	16 Days	\$71.00								21 KT	\$1,491
APL	6%	12%	14 Days	\$78.00								21 KT	\$1,638
Sea-Land	6%	4%	13 Days	\$1,700 <sup>1</sup>									\$1,700
NYK Line	4%	6%	15 Days										
Cho Yang	3%	4%	14 Days	\$1,700 <sup>1</sup>									\$1,700
Mitsui OSK	3%	4%	14 Days	\$71.00								21 KT	\$1,491
OOCL	2%	4%	15 Days	\$71.00								21 KT	\$1,491

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: April 1999

Month\Year: 2\22

,	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	9%	25 Days	\$188.00								21 KT	\$3,948
OOCL	0%	50%	30 Days	\$142.00								21 KT	\$2,982
Sea-Land	0%	41%	25 Days	\$2,450 <sup>1</sup>									\$2,450

<sup>1</sup> Rate is per container

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